

Delivering Results That Matter from Global Experience

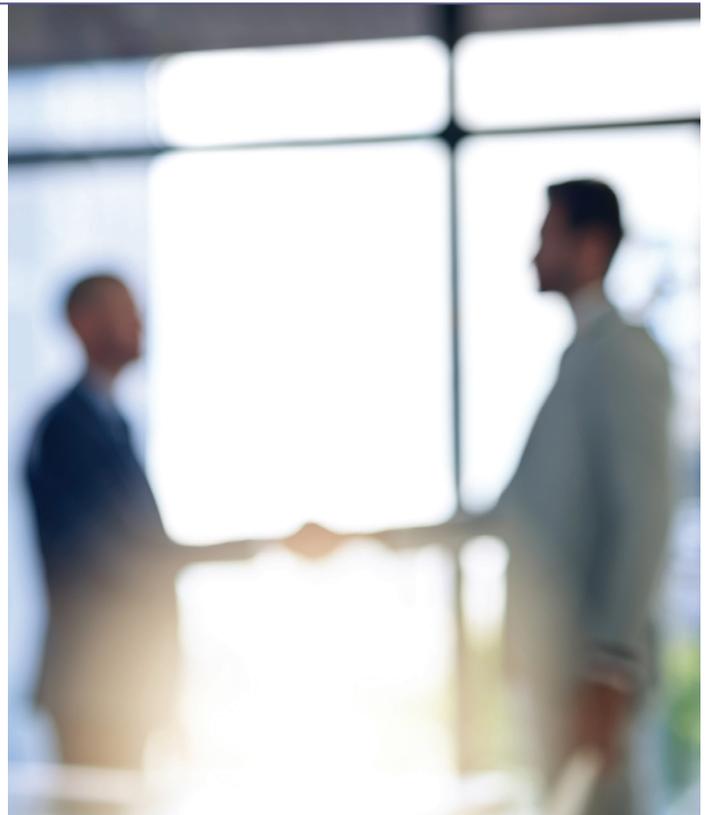
Workforce Solutions Overview

At MAXIMUS, we are dedicated to growing thriving, vital communities characterized by high levels of employment, family self-sufficiency, and wage and skills growth. Across the nation and around the world, we serve as a trusted partner to all stakeholders — from state and local governments through community organizations to employers and job seekers — to advance economic development and financial independence through employment. Our holistic approach is person-centric, industry-sector focused, and committed to making a meaningful difference for the communities in which we live and work.

The MAXIMUS Difference

As a market leader since 1988, MAXIMUS has decades of experience operating workforce projects that deliver results that matter for all stakeholders. Trust MAXIMUS to deliver:

- **Proactive Management.** We proactively approach each and every project we manage, delivering the expectations of today while anticipating and adapting to the expectations of tomorrow. Our ability to be flexible and responsive to our clients' needs, and to scale projects accordingly, has resulted in successful long-term partnerships — as evidenced by fully 95 percent of our clients choosing to continue working with us when their contracts come up for renewal (average rebid rate from 2013 – 2017).
- **A Comprehensive View.** Our diverse experience across federal, state, local and global arenas enables us to bring a comprehensive view to our workforce and economic development strategies. This means we infuse our solutions with innovations and best practices gleaned from a wide range of approaches and options. Additionally, because we work across health and human services, we develop solutions that effectively address the complex needs of those we serve.
- **Results that Matter.** We deliver high-quality, evidence-informed solutions that produce results that matter



for all stakeholders — from achieving and surpassing agency objectives to helping individuals prepare for, place and progress in meaningful work that leads to self-sufficiency and a pathway to a better quality of life.

A Full Range of Workforce Capabilities

MAXIMUS provides a full range of workforce capabilities across a number of funding streams, including TANF, SNAP, WIOA and Supplemental Security Income.

- Operations management
- Case management
- Career planning, job placement, retention and advancement

Trust MAXIMUS to serve as your go-to partner in the successful advancement of your agency's mission.

- Skills assessment and training
- Employer services, including prescreening, customized training and recruiting
- Internships, apprenticeships and work trials
- Consulting and advisory services

Going the Extra Mile

Our experience and dedication are enhanced by the use of innovative technology, including automated contact center imaging and data management, auto-dialer services, online assessment and training tools, and mobile applications. Just as importantly, our teams are composed of professionals who are as knowledgeable as they are diverse, with backgrounds ranging from government, nonprofit and community services to business, tax-credit and consumer expertise. Senior management is passionate, hands-on and committed to the work they do each and every day. In fact, many have risen through the ranks as loyal, long-term MAXIMUS employees — a testament to their belief in our mission of *Helping Government Serve the People*®.

Success in Action

- MAXIMUS serves more than 203,000 disadvantaged job seekers around the world, from Australia, Canada and Saudi Arabia to Singapore, the United Kingdom and the United States.
- In the US, we operate 24 employment and training centers across 12 states and the District of Columbia, assisting nearly 40,000 individuals every day, including:
 - Youth between the ages of 16-26 (22 percent)
 - Refugees (3 percent)
- Our projects in the US achieve placements and wage gains that far exceed the federal minimum wage (currently \$7.25). In fact, at our Arizona, District of Columbia and Wisconsin projects, 50 percent of individuals placed into full-time work earn more than 125 percent of the federal minimum wage.

One Focus, One Source

MAXIMUS has maintained a single focus on government service since 1975. Our dedicated professionals help government agencies provide essential health and human services with an innovative, compassionate approach and deep subject matter expertise. Every process, procedure and project we undertake is focused on delivering high-quality, cost-effective solutions that help government agencies fulfill their missions.