



# Health Coaching

Maximus Well-being Talk Friday, March 15, 2024



# Agenda

- Meet the Speakers
- Why Health Coaching
- Anthem Enrolled Members Well-being Coach Total
- Non-Anthem Enrolled Members LiveHealth Online
- Health Coaching Wellness Incentives
- Wrap-up & Questions

# Meet the Speakers



Lara Jones Client Executive



Janet Coons RN, MS

Total Health Clinical

Executive



Hallie Higbee SVP, Account Manager



Laura Kuhn Sr. Health Coach



Erica Terry

Account Director,
LiveHealth Online

# Personalized Coaching Support to Help you Achieve your Health Goals

When you're trying to live a healthy life, extra support can make all the difference. Health coaching is here to encourage and inspire as you change old habits and embrace a healthier life.

#### Who is Eligible?

#### **Anthem Members**

All Members Age 18 +



Well-being Coach Total

#### **Non-Anthem Members**

All Members Age 18 +



Live Health Online Healthy Weight/Tobacco Free



#### What does Coaching Include?

#### Coaching support includes:

- Access to a coach to help identify actionable goals.
- Support for losing weight and keeping it off.
- Support for quitting tobacco before, during, and after establishing a quit date.
- Connect you to the right resources along the way.

When you use health coaching, you're starting a journey – from setting goals and breaking old habits to trying new challenges and changing how you feel.

#### We Have Your Well-being Solution

Well-being Coach connects you with the right resources at the right time to make a healthy difference in your life. Specialized coaching in key wellness areas allows you to focus on your most important health priority.



# What is Well-being Coach Digital?



Text-based coaching to help you reach your health goals, focused on nutrition, activity, sleep, stress and tobacco cessation, powered by Lark



Download the Lark app for access to digital coaching whenever and wherever it works best for you



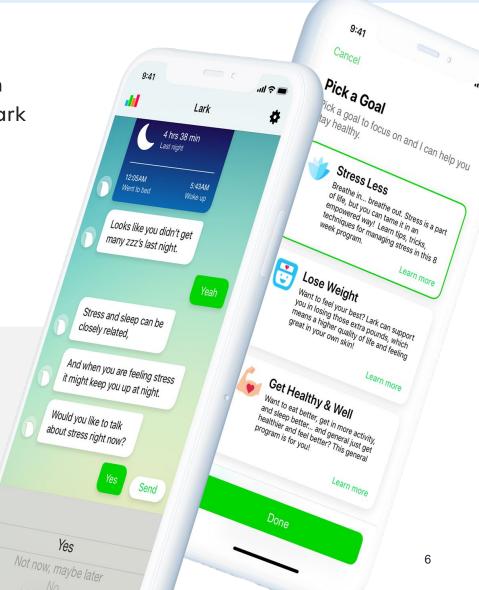
Lark's coaching personality is compassionate and encouraging, like texting with a friend

Real behavior change & results:

Increase in movement minutes\*

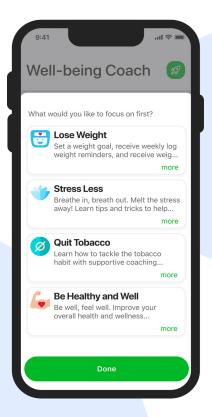
50%

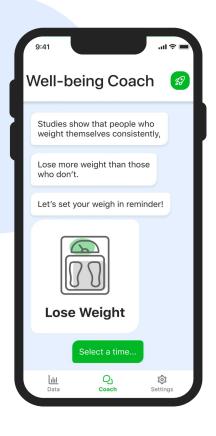
Of members who log weight achieved ≥3% weight loss\*

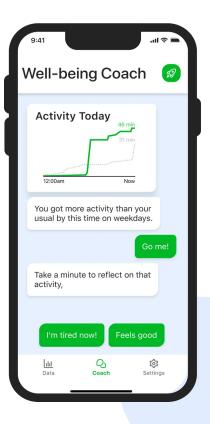


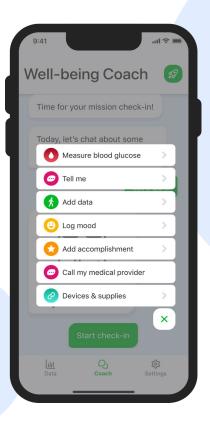
### **Personalized Coaching**

Choose your coaching focus area, sync your data and log your meals & activities for smarter, more personalized coaching









# Includes a Digital Scale!

- Available through in-app ordering, at no cost to you
- Cellular connectivity syncs automatically with the app for validated weight tracking
- App reminders and nudges encourage weight logging
- Track your progress every week on your way to achieving your health goals!



#### What is Well-being Coach Telephonic?

# You **can** change your health journey! Well-being Coach can help.

#### What to Expect:

- Program is focused on 2 key areas: Weight loss and quitting tobacco
- Telephonic coaching call support every 2-4 weeks
- For added support access to registered dietician or pharmacist



Each Well-being Coach is specifically trained to help you ditch old habits so you can embrace a healthier life!

Ready to begin your personal health journey? Call us at (1-833-985-8464)

# Well-being Coach Telephonic

#### Health coach will work with you to:

- Set short- and long-term goals
- Discuss motivation, barriers, and pathways to reaching goals
- Develop a personalized care plan
- Provide supportive educational resource links
- Provide consultations with a Registered Dietician or Pharmacist on nutrition and medication support



You and your coach will identify your goals, and what you'll need to change to reach them.





Together, you'll create custom action plans to get you there, one step at a time.







You'll pinpoint the resources and support you need to maintain a healthier lifestyle, and leave those old habits in the dust.

# LiveHealth Online Tobacco Free and Healthy Weight

- Provides easy, convenient access to health coaches through private and secure two-way video or phone
- Visits with a health coach of your choice to receive behavior modification coaching
- Combining virtual health coaching with real-time biometric data to drive behavior change
- Self-scheduled appointments, 7 days a week
- Available to non-medically enrolled
- Enroll through Engage or call 1-888-LIVEHEALTH



## Tobacco Free and Healthy Weight Member Experience







Schedule Appointment with a Coach You schedule a visit with a coach of your choice











Visit Coach and Smart Device is Shipped You see your coach and receive a smart device sent to your home





See Trends and Get Nudged
You can easily track your weight and
receive real-time personalized
nudges





Visit Coach with Real-time data
You and your coach work together with
the benefit of real-time data

### Health Coaching Visit Structure

- **Build Rapport:** find out about member's lifestyle habits; check-in with member on what's going well and what's been challenging
- Gather Data: check to see if member has added data into system
- **Educate:** provide them the tools/knowledge to empower autonomy
- Set Goals: help member reach weight loss and or tobacco free goals through small behavior changes that add up
- Wrap Up: review visit, answer any questions the member may have, schedule next visit



#### **Incentives**

#### Well-being Coach Total – Anthem Enrolled Members

#### Digital

- Complete 30 digital daily check-ins
- Earned once annually
- Earn 500 points = \$100

#### Telephonic

- Complete 3 health coaching calls
- Earned once annually
- Earn 500 points = \$100

#### LiveHealth Online – Non-Anthem Members

#### **Healthy Weight**

- Complete 3 sessions with the coach
- Earned once annually
- Earn 50 points





# Thank you!

